



<https://eternalhotelsllc.com/careers/pasco-wa-regional-sales-manager-eternal-hotels-2-2/>

Regional Sales Manager – Eternal Hotels, LLC

Description

Eternal Hotels is a national hospitality company primarily engaged in the management and ownership of upscale, midscale and economy hotels & restaurants.

Summary/Objective

The Regional Sales Manager will oversee sales activities within a portfolio of hotels.

Position pays \$60,000 plus a 20% bonus plan.

Responsibilities

Essential Functions

Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

- Sells the company's services/products for each of the business locations.
- Monitors existing accounts and regularly communicates with primary contacts for the account.
- Works to establish new accounts for all the company's businesses.
- Works toward increasing sales growth for each business within all the locations at an established rate determined by Sales Manager.
- Assists with the coordination of sales efforts for other business and sales representatives.
- Performs other related duties as assigned.

Competencies

- Leadership and Navigation.
- Customer Service.
- Relationship Management.
- Communication Proficiency.
- Time Management
- Problem Solving/Analysis.
- Project Management
- Attention to Detail.
- Technical Capacity.

Supervisory Responsibilities

- Hires and trains regional and local sales managers and staff.
- Organizes and oversees the schedules, territories, and performance of regional and local sales managers.
- Conducts performance evaluations that are timely and constructive.
- Handles discipline and termination of employees in accordance with company policy.

Work Environment

This job operates in a professional office environment. This role routinely uses

Eternal Hotels, LLC

Eternal Hotels LLC

Employment Type

Full-time

Beginning of employment

Open until filled

Duration of employment

Year Round

Industry

Hospitality

Base Salary

\$ 60000 - \$ 60000

Job Location

2525 N 20th Ave, 99301, Pasco, WA, USA

Working Hours

Monday – Friday 8:30am – 5pm

Date posted

February 26, 2026

Valid through

30.04.2026

standard office equipment such as computers, phones, photocopiers, filing cabinets and fax machines. Ability to travel daily is required as needed.

Physical Demands

The physical demands described here are representative of those that must be met by an employee to successfully perform the essential functions of this job.

While performing the duties of this job, the employee is regularly required to talk or hear. The employee is frequently required to sit at a desk and working on a computer for prolonged periods, travel in a vehicle, stand; walk; use hands to finger, handle or feel; and reach with hands and arms.

Qualifications

Required Education and Experience

- Bachelor's degree in related field or equivalent combination of education and experience preferred.
- Prior hotel sales experience required.
- **Five (5) years' experience in a Regional Sales Manager/Director role directly selling for 5+ properties at a time.**
- Experience working in a similar resort setting

Job Benefits

- Health Insurance
- Dental Insurance
- Vision Insurance
- Paid Time Off (Vacation & Sick)

Contacts

Additional Information

All your information will be kept confidential according to EEO guidelines.

An Equal Opportunity Employer

Equal access to programs, services and employment is available to all persons. Those applicants requiring reasonable accommodations to the application and/or interview process should notify a representative of the Human Resources Department.