



<https://eternalhotelsllc.com/careers/sales-manager-eternal-hotelsllc-pscwash-june-2/>

## Hotel Sales Manager – Red Lion Hotel and Conference Center Pasco

### Description

#### Summary/Objective

The Sales Manager will oversee sales activities within the portfolio of hotels.

#### Responsibilities

As a Hotel Sales Manager for Eternal Hotels you would be responsible for representing the hotel's services and facilities to prospective clients and customers in the companies hotel portfolio continuing effort to deliver outstanding guest service and financial profitability and working with prospective clients and customers who need to rent rooms, meeting space, food and beverage service, etc.

**The annual pay range for this role is \$50,000 – \$60,000 base plus a 20% bonus plan, for total pay in range of \$50,000-\$72,000.**

#### What will I be doing?

- Respond to sales inquiries from potential clients and customers seeking sleeping rooms, meeting space, food and beverage services, etc.
- Initiate new sales, prospects and qualifies leads and solicits potential clients
- Host and entertain clients and maintain client accounts
- Conduct property site visits and answer questions
- Determine rates, prepare proposals, negotiate contracts, service accounts and analyze lost business for the hotel(s)
- Develop sales plans and strategies to meet or exceed established revenue and room night goals
- Partner with operations departments to ensure full participation in servicing accounts
- Other duties as assigned

#### Here are some perks you can enjoy when joining our team

- Career growth & development
- An employee discount & travel discount program
- Recognition and rewards programs
- Health Benefits
- Paid Time Off
- Opportunity quarterly bonus incentives
- And so much more

### Qualifications

#### Required Education and Experience

- We are looking to recruit quality candidates to continue the leadership of the company, and support Team Member culture of staying true to our Vision, Mission, and Values.
- **Position requires at least 5 years of hotel sales management experience at a Full Service Hotel with at least 20,000+ square feet,**

### Eternal Hotels, LLC

Red Lion Hotel and Conference Center Pasco

### Employment Type

Full-time

### Beginning of employment

Open until filled

### Duration of employment

Year Round

### Industry

Hospitality

### Job Location

2525 N 20th Ave, 99301, Pasco, WA, US

### Working Hours

Monday – Friday 8:30am – 5pm

### Date posted

January 13, 2026

**plus a Bachelors degree in related field or equivalent work experience.**

### **Job Benefits**

- Health insurance
- Dental insurance
- Vision insurance
- Employee discount
- Paid Holidays
- Paid Time Off (PTO)

### **Base Salary**

\$ 50000 - \$ 60000

### **Contacts**

#### **Additional Information**

All your information will be kept confidential according to EEO guidelines.

### **An Equal Opportunity Employer**

Equal access to programs, services and employment is available to all persons. Those applicants requiring reasonable accommodations to the application and/or interview process should notify a representative of the Human Resources Department.